



Corporate Bond Newsletter

January 2023

Against The Wind

We say “Goodbye” to 2022 or, more fittingly for investors, “Good Riddance”. Sharply rising inflation and interest rate increases dominated the headlines and headspace for investors this past year. The experiment of zero interest rates and central banker financial market heroics may finally be behind us.

Russia’s invasion and continued assault on Ukraine has shocked the world and financial markets. The implications for globalization and international trade, not to mention the humanitarian disaster, will be felt in the years, and likely decades, ahead.

Canada qualified for its first Men’s World Cup since 1986, the same year Argentina last lifted the trophy. The 2022 edition included a thrilling Final that saw Lionel Messi finally get his hands on the coveted prize.

Closing out the year, Twitter was very publicly taken private, Bob Iger returned to his family at Disney in time for the release of Avatar: The Way of the Water, while anyone who was trying to return to their family for Christmas hopefully didn’t book via Southwest.

Don’t Bank on It

The crypto dominoes began to fall in 2022 and Bitcoin’s value halved by mid-year. The value of Luna and Terra evaporated, seemingly overnight, leading to the collapse of hedge fund, Three Arrows Capital. Crypto lenders Voyager Digital, Celsius Networks and BlockFi all filed for bankruptcy. And FTX founder and recently hailed “White Knight of Crypto”, Sam Bankman-Fried, was arrested and accused of one of the biggest financial frauds in history.

The Market Gods Gave Quarter

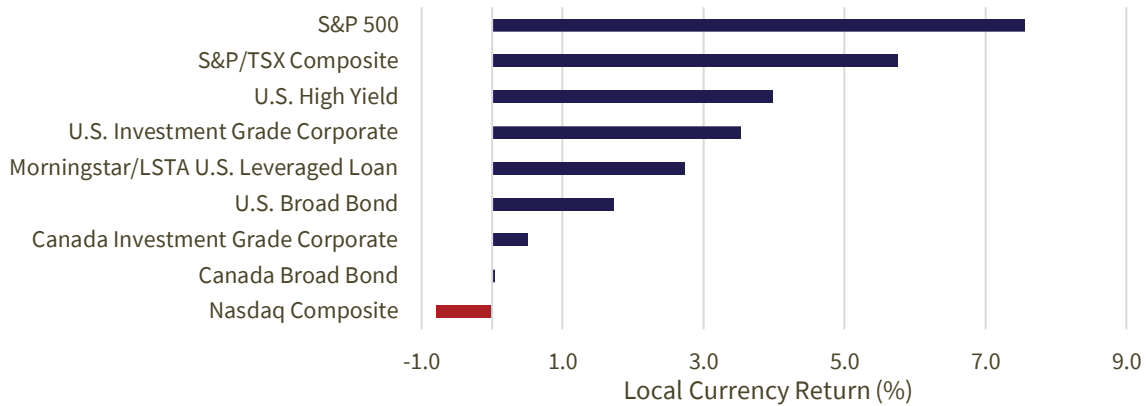
The fourth quarter brought some respite to an otherwise dreadful year. Equities led the charge, apart from the Nasdaq, which continues to be heavily impacted by the fall from grace of tech stocks. Fixed income markets shook off higher administered rates to slow down the pace of historic losses. Bond markets benefitted from shrinking risk premiums and the return of the “income” in fixed income. Investors seeking solace in bonds and cash had yields over 4% for the first time in many years. The U.S. high yield market was the leader with a 3.98% return and on



down to the highest quality broad bond markets. The Canadian markets limped over the line without the same boost from corporate spreads narrowing as in the U.S.

Canada and U.S. Market Quarter-to-Date Returns

As of December 31, 2022

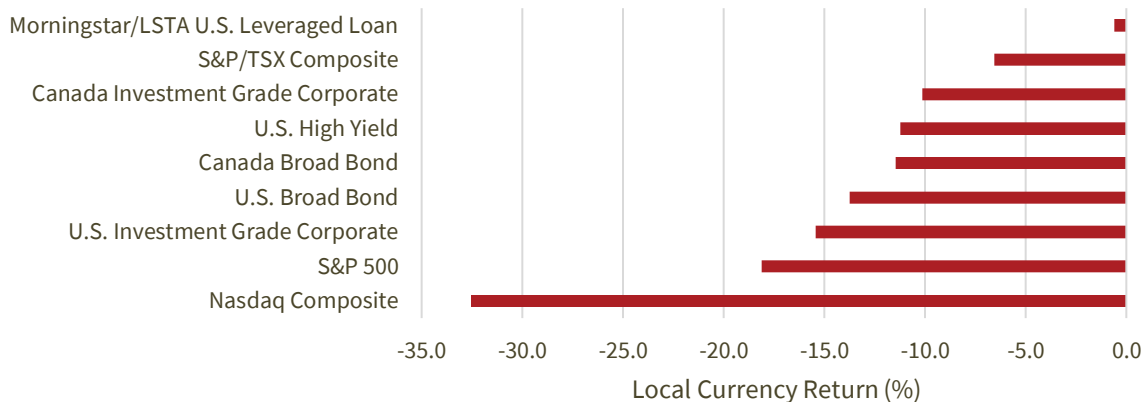


Source: ICE BofA Indices, Morningstar/LSTA, Bloomberg

Performance of the full year 2022 turns the warmth of the fourth quarter to chills. Bond markets experienced one of their worst years in the past century. U.S. equity markets entered bear market territory. Canadian equities, buoyed by commodities, avoided the worst of the declines. The standard asset mix 60/40 balanced fund investor experienced the worst annual return since the Great Depression.

Canada and U.S. Market Year-to-Date Returns

As of December 31, 2022



Source: ICE BofA Indices, Morningstar/LSTA, Bloomberg

The Morningstar/LSTA U.S. Leveraged Loan market was a steady fixture at the top of the table this year. Leveraged loans were the best of the worst, finishing 2022 only “slightly” negative. The insatiable market thirst for rising yield manifested itself in demand for floating rate leveraged loans. Prices were supported by paltry new issue volumes and reasonable ongoing

demand from CLOs. This saw floating rate leveraged loans outperforming fixed rate high yield bonds by the largest ever margin in 2022. The strong relative performance was underpinned by the 3% return of the higher quality BB issues, while the most speculative CCC loans fell -11% in the year.

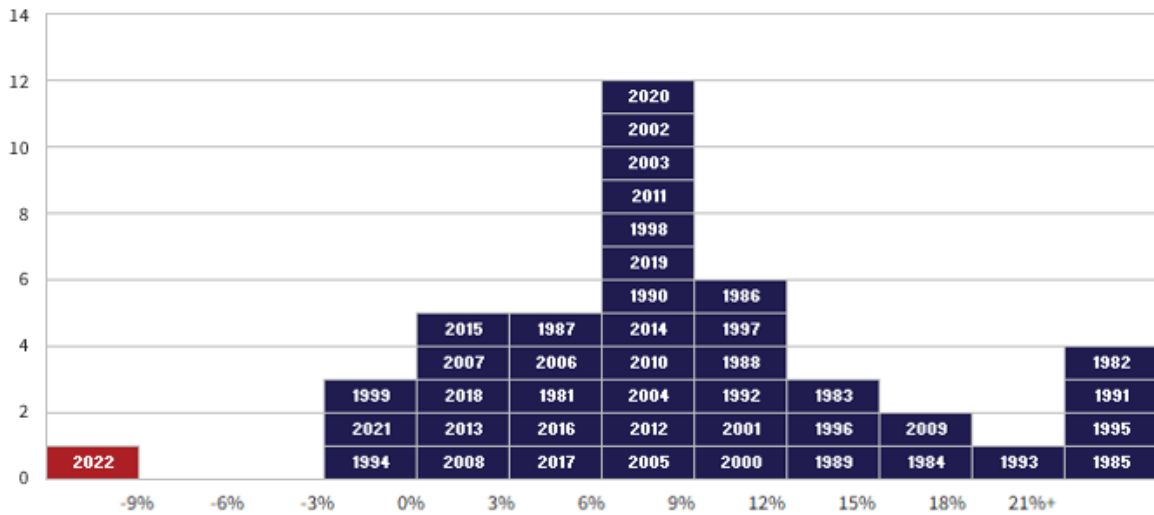
In high quality bond markets, wider credit spreads contributed to negative returns this year, but the impact from credit paled in comparison to the impact of higher government bond yields. The best performing bonds had the shortest duration, which translates to the least interest rate sensitivity. Canadian investment grade credit spreads widened 25 basis points (bps) more than their U.S. counterparts, but their lower duration powered a meaningful outperformance.

500 Miles Away From Home

So just how bad was 2022 for corporate bonds?

Very bad! Seeing that the FTSE Canada All Corporate Bond Index began in 1981, there is no comparable. The worst previous year in the Canadian corporate bond market was 1994 which saw the corporate bond market fall -3.0%. That looks modest compared to 2022’s -9.9% return. As you can see from the histogram below, 2022 is “off the chart”. Talk about a left tail!

Distribution of Canada Investment Grade Annual Returns



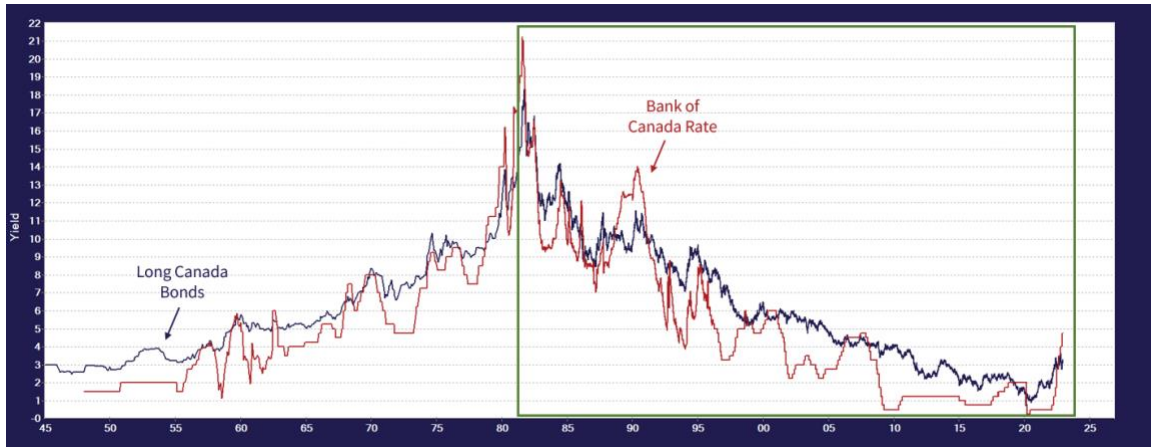
Source: FTSE Global Debt Capital Markets Inc.

Have You Ever Seen The Rain?

The below chart speaks directly to the experience of bond managers. If they started their careers in 1981 like the FTSE Canada All Corporate Bond Index, they are now in their 60s and have only known falling interest rates and yields for their whole careers. As the chart below shows, with the last 40 years highlighted in the green box, Canadian interest rates peaked in

1981. The Bank of Canada rate peaked at 21.2% in August 1981 and the long Canada peaked at 18.3% in September 1981.

40 Years of Falling Interest Rates



Source: FTSE Global Debt Capital Markets Inc.

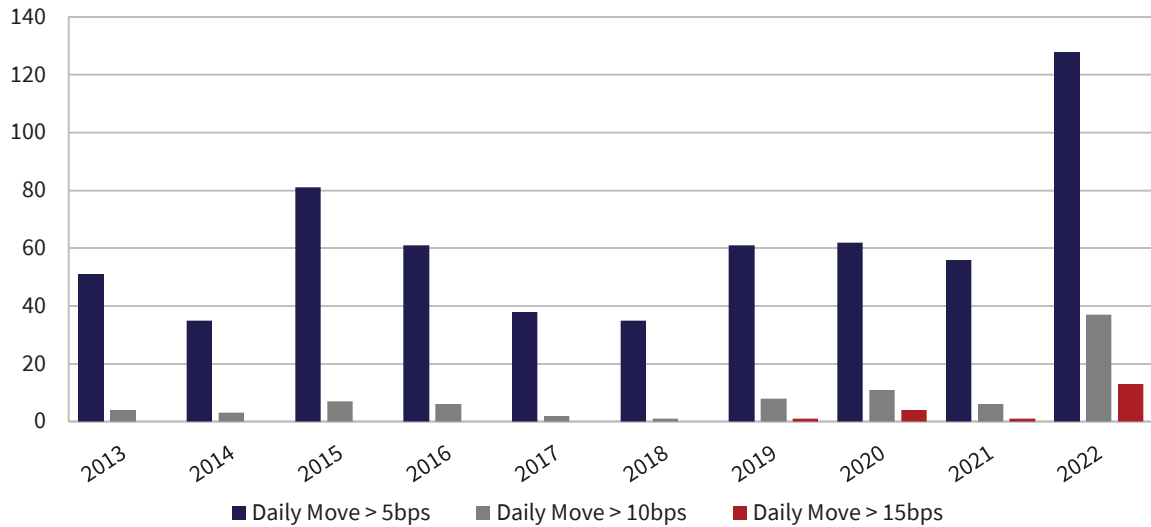
The recent rise in Canadian bond market yields is something that bond investors have seldom seen in their professional lifetimes, and never for a sustained period. After hitting generational lows from 2010 to 2020 when central bankers became enamored with ZIRP (Zero Interest Rate Policy) and QE (Quantitative Easing), there was nowhere to go but up for bond yields! As we've said many times, the very low level of bond yields made them very sensitive to rising rates, with little yield to offset the price loss pain. That's why bond prices have been crushed.

Delta Dawn

The lack of experience with a rising rate environment has made the bond market very volatile, as investors don't know what to do in their new reality. It felt like each morning we fired up our computers this past year, rates were on the move. Bids would be hit one day. Offers would be lifted the next day. Fear of losses would be followed by fear of missing out. Uncertainty breeds volatility as investors become victims to the bid-ask spread. It was truly a market maker's dream.

In the boring bond markets, a move of more than 5bps in a day is noteworthy. We looked at the 10-year Government of Canada bond, and on 128 separate trading days (nearly 50% of the total trading days in 2022), it moved up or down more than 5bps. This was more than any year in the past quarter century. Furthermore, the bond moved more than 15bps on 13 trading days in 2022 – more trading days than the previous 10 years combined!

Volatility in Government of Canada 10-Year Rates

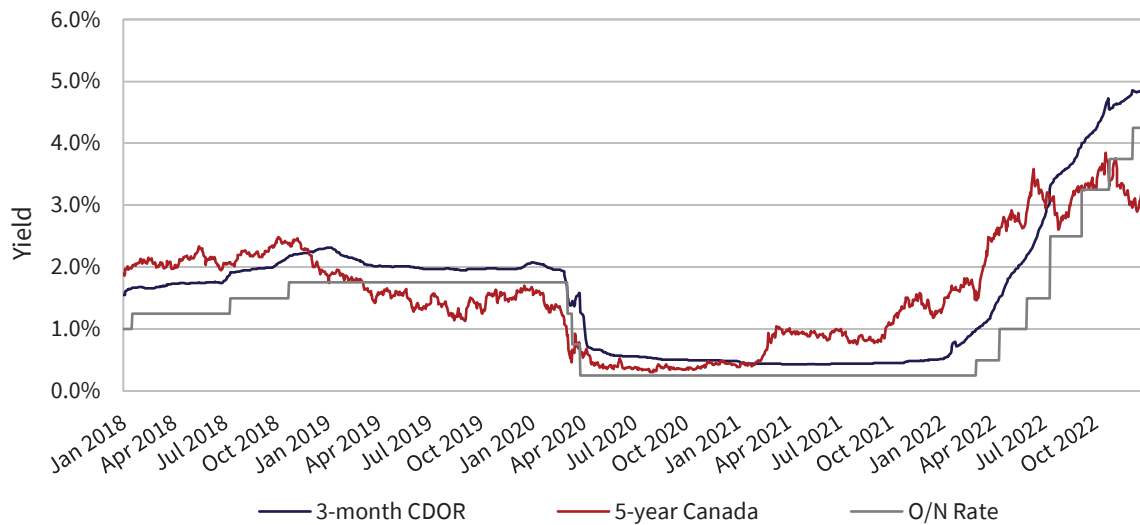


Source: Bloomberg

How Do You Like Me Now?

As the Bank of Canada hiked its overnight rate from 0.25% to 4.25% over the course of the year, 3-month CDOR also marched higher. CDOR, the reference rate for most floating rate securities in Canada, has had a meaningful impact for floating rate bondholders this year, softening price declines while increasing coupon payments.

3-Month CDOR vs. 5-Year Government of Canada vs. O/N Rate

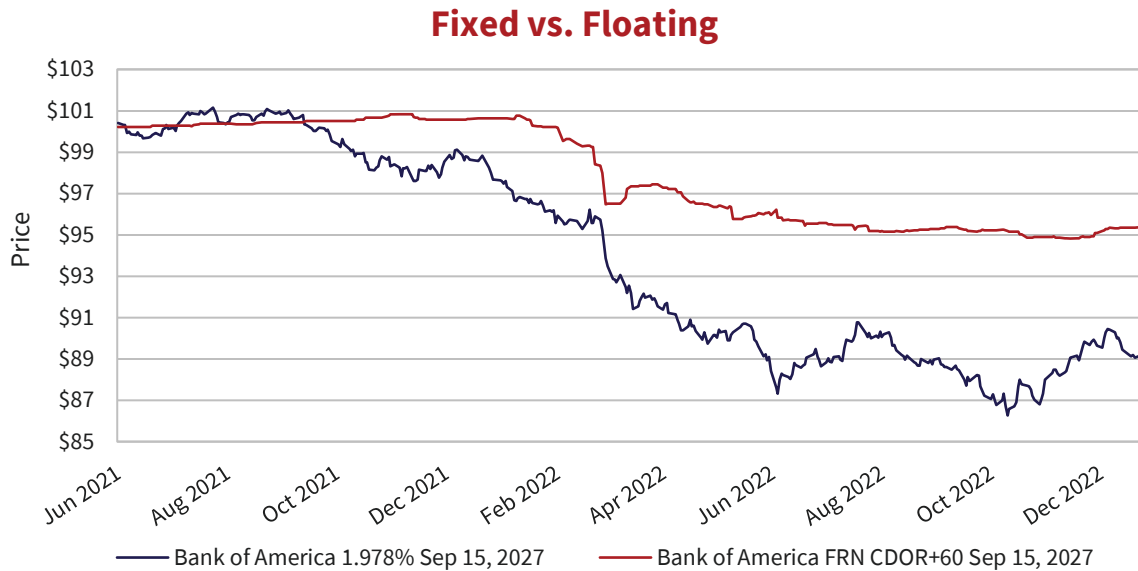


Source: Bloomberg

To illustrate the impact, the Bank of America floating rate security in the graph below pays quarterly interest at a rate of 3-month CDOR plus a fixed spread of 0.6%. Last December, when CDOR was 0.5%, holders of the floating rate security received quarterly coupons at a rate of

1.1%. Whereas holders of the fixed rate security would have received coupons at a rate of 1.978%. Floating rate holders were approximately 0.9% worse off.

Fast forward to this December, with CDOR at 4.8%, holders of the floating rate security will receive coupons at a rate of 5.4%. Whereas holders of the fixed rate security will still receive coupons at a rate of 1.978%. The floating rate holders are now better off by a huge 3.4% margin. To reflect the coupon disparity, the fixed rate bond's price had to drop. The graph below plots the price impact for each of the bonds.



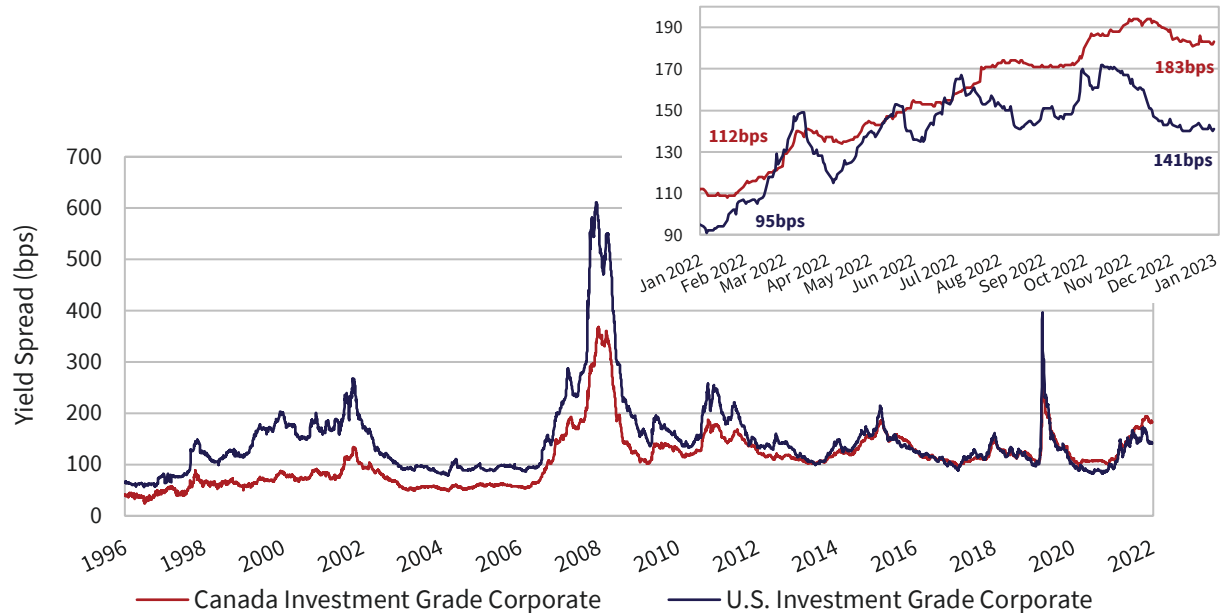
Source: Bloomberg

Corporate Action

Investment grade credit spreads continued the final quarter of 2022 on the path wider before eventually rallying to close out the year. The graphs below plot the experience of investment grade credit spreads in Canada and the U.S.

In Canada, spreads opened the quarter at 180bps enroute to a peak of 194bps in early November before eventually settling at 183bps. The U.S. continued to navigate a rockier course, climbing to a 2022 wide of 172bps and then ultimately tightening back to a year-end close of 141bps.

Canada and U.S. Investment Grade Credit Spreads



Source: ICE BofA Indices

Risk premiums for investment grade bonds in Canada and the U.S. look much more compelling today than they did to start the year. Despite the move higher, credit spreads in the U.S. remain just inside the long-term average of 147bps. On the other hand, Canadian credit spreads diverged from the U.S. during the summer and at 183bps look like reasonable value. From the graph above, we can observe that Canadian investment grade spreads are hovering around the wide spreads of 2011 and 2016 and behind only 2008 and 2020.

On the surface, spreads in Canada appear to reflect weakening fundamentals and are pointing towards recession. However, we believe large scale redemptions in fixed income funds, many of which are overweight corporate bonds, has pressured credit spreads wider. In addition, Canadian banks more than doubled their new issuance volume in 2022 versus the prior 2 years to a staggering \$62 billion. This persistent supply from primary market activity, whose new issue pricing is done at concessions, has marched spreads wider.

Still Standing

Additionally, a deterioration in credit fundamentals doesn't appear to be reflected in the pricing of Canadian investment grade bonds. The credit spread on lower quality BBB bonds has not widened materially relative to higher quality A rated bonds. Below we have plotted the difference between BBB and A rated credit spreads derived from the FTSE Canada indices, which notably doesn't include Limited Recourse Capital Notes, unlike other Canadian bond indices. The graph illustrates a persistent curve that is below average and below the prior cycle peaks.

FTSE Canada BBB vs. A Index Credit Spread



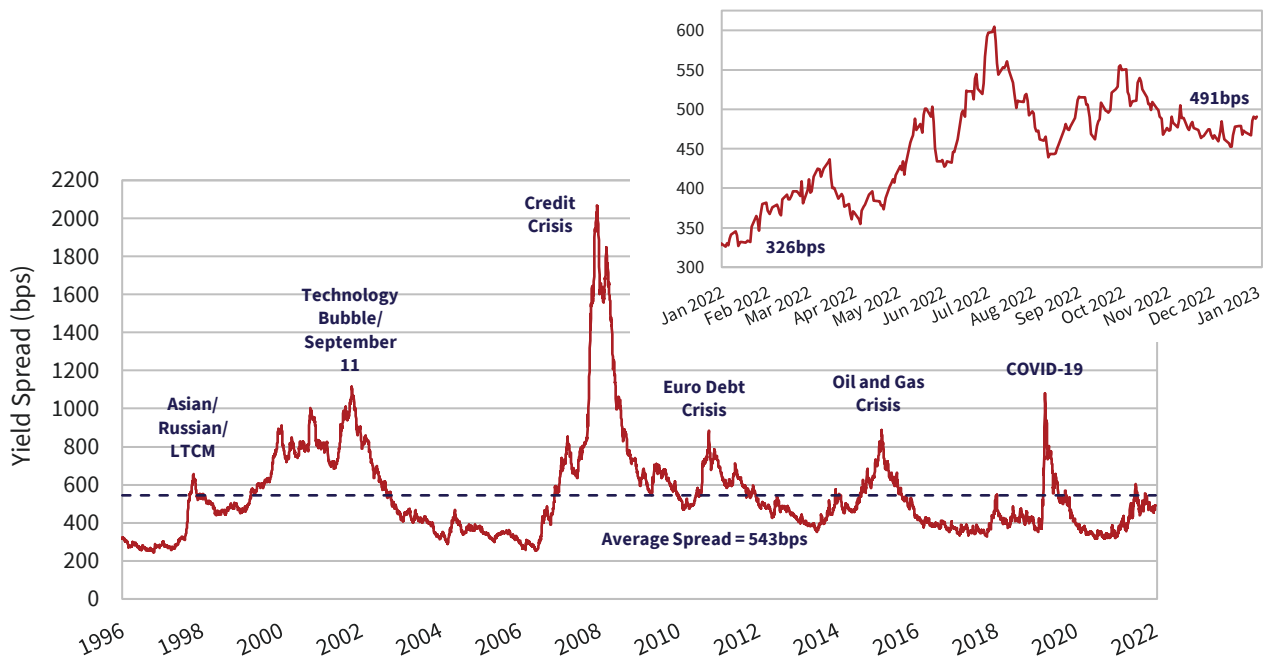
Source: FTSE Global Debt Capital Markets Inc.

Long term corporate bonds across both A and BBB rated issuers have been relatively strong performers and have supported this trend. Demand for long term corporate bond issues has been driven by liability driven investors buying higher yields and limited new issue supply.

Know When to Hold, Know When to Fold

Credit spreads in the U.S. high yield market remain modest relative to other periods of credit stress. The graph below plots the credit spreads of the ICE BofA U.S. High Yield Index. Spreads were tighter in the fourth quarter and at 491bps to finish the year, are 52bps inside of their historic average.

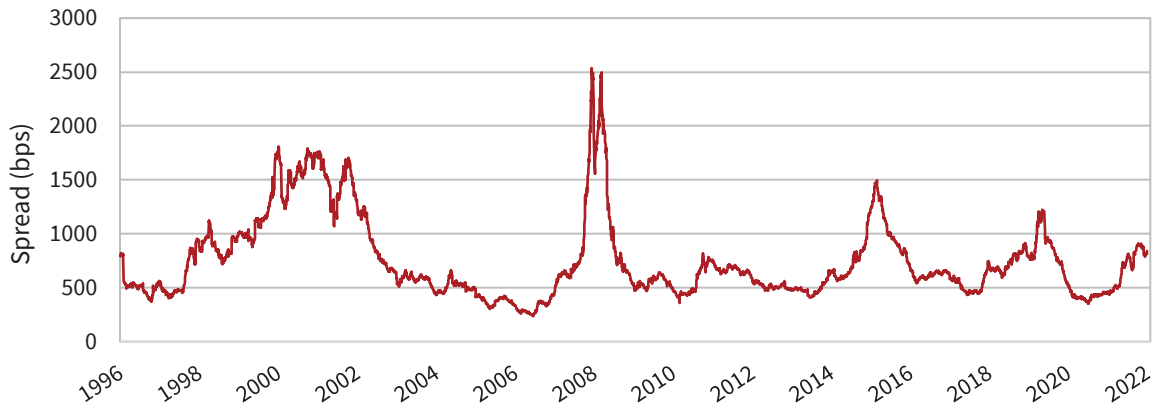
U.S. High Yield Credit Spreads



Source: ICE BofA Indices

Looking down the credit curve, weakening fundamentals are becoming more evident in the valuations of the most speculative issuers. The graph below plots the difference between lower quality CCC against higher quality BB issuers. During the year, CCC spreads widened 469bps whereas BB spreads widened only 89bps. The basis shows investors disproportionately fleeing the uncertainty of the riskiest assets. The preference for quality resulted in an “equity-like” -16.3% loss for the CCC & Lower segment of the ICE BofA U.S. High Yield Index this year, giving back all of the positive 2020 performance, and then some.

U.S. CCC vs. BB Index Credit Spread



Source: ICE BofA Indices

Hungover and Hard Up

The easy money pandemic binge to “get invested” and buy anything with yield has been replaced by a morning after hangover for high yield investors. Issuance is well down and outflows from high yield funds have dropped demand. JP Morgan tallied total high yield bond issuance this year of U.S. \$106.5 billion, U.S. \$56.1 billion ex-refinancing, which was down 78% and 71% over the previous two years. The graph below of rolling high yield bond issuance from LCD illustrates the magnitude of the fall. Issuance levels have fallen to the lowest levels since the 2008 Credit Crisis and quite a drop from the record setting totals in 2021.

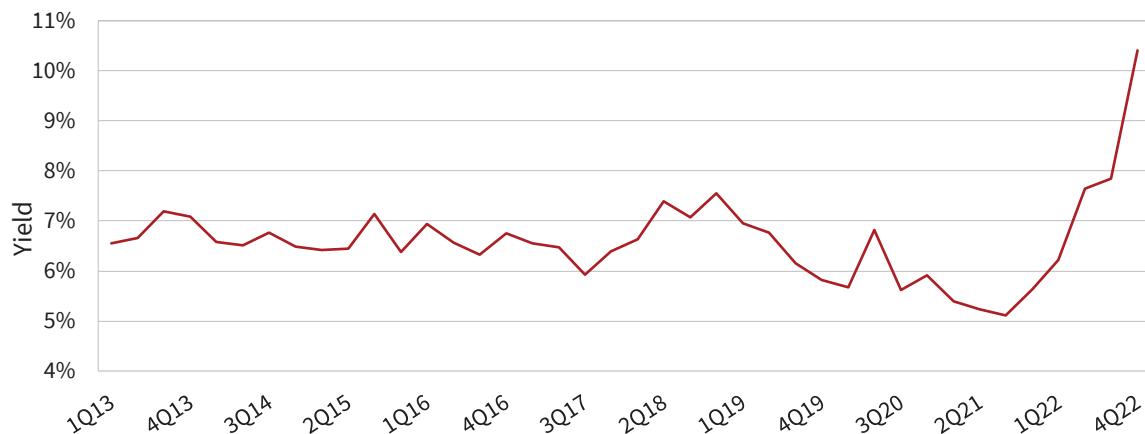
Rolling 12-month U.S. High Yield Bond Issuance



Source: Leveraged Commentary & Data (LCD)

The issuers who have placed bonds through the primary market have paid much higher yields to get financing. The graph below plots new issue yields for U.S. high yield bonds over the past decade. The fourth quarter of 2022 saw double-digit new issue yields, which is 2 times the lows of 2021.

New-Issue Yields for U.S. High Yield Bonds



Source: Leveraged Commentary & Data (LCD)

Up Around The Bend

Despite the sharp rise in borrowing costs, tighter markets and an uncertain outlook, default activity continued to be muted. The high yield market has not seen a new default over the last five months. For the year, JP Morgan lists 17 defaults and a further 18 companies completing distressed exchanges. While these numbers are up compared to 2021, default rates have not yet materially followed credit spread widening. The reverberations of the elevated default rates in 2020 combined with accommodative markets and record levels of issuance in 2021 continue to be supportive of low default activity. Investors should not rest on these laurels as more and more companies will be forced to reckon with the reality of the current market environment.

We're Still Running

As the years roll slowly past it is important to reflect on where we come from and who we are. In October, we did just that, celebrating Canso's 25th anniversary.

The characteristics that built Canso: reliability, stability, performance, will continue to guide us in the years ahead. Above all, our clients come first. We will avoid doing what's fashionable in favour of doing what's right. We have strength in numbers and will lean on our team-based approach to perform deep fundamental security analysis. If we are compensated for risk, we will take the risk, but if we are not, we are happy to catch the next bus, and there is always a next bus.

We thank all of those who have contributed to our success over the past 25 years. We look forward to the years ahead.

January 2023 Corporate Bond Newsletter

Contact Information

Patrick McCalmont

Portfolio Manager
pmccalmont@cansofunds.com

Jason Davis

Portfolio Manager
jdavis@cansofunds.com

Richard Usher-Jones

Portfolio Manager
rusherjones@cansofunds.com

Tim Hicks

Portfolio Manager
thicks@cansofunds.com

As always, we appreciate your interest in and support of Canso.

Sign up to LinkedIn and Twitter to stay on top of Canso's latest market comments.



This publication has been prepared by Canso Investment Counsel Ltd. and has been prepared solely for information purposes. Information in this publication is not intended to constitute legal, tax, securities or investment advice and is made available on an "as is" basis. Information in this presentation is subject to change without notice. Canso Investment Counsel Ltd. does not assume any duty to update any information herein.

Certain information in this publication has been derived or obtained from sources believed to be trustworthy and/or reliable. Canso Investment Counsel Ltd. does not assume responsibility for the accuracy, currency, reliability or correctness of any such information.

This document may contain forward-looking statements. Statements concerning a fund's or entity's objectives, goals, strategies, intentions, plans, beliefs, expectations and estimates, and the business, operations, financial performance and condition are forward-looking statements. The words "believe", "expect", "anticipate", "estimate", "intend", "aims", "may", "will", "would" and similar expressions and the negative of such expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. These forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from current expectations. Viewers are cautioned not to place undue reliance on these forward-looking statements. While Canso Investment Counsel Ltd. consider these risks and uncertainties to be reasonable based on information currently available, they may prove to be incorrect.

Source: Bloomberg Index Services Limited. BLOOMBERG® is a trademark and service mark of Bloomberg Finance L.P. and its affiliates (collectively "Bloomberg"). BARCLAYS® is a trademark and service mark of Barclays Bank Plc (collectively with its affiliates, "Barclays"), used under license. Bloomberg or Bloomberg's licensors, including Barclays, own all proprietary rights in the Bloomberg Barclays Indices. Neither Bloomberg nor Barclays approves or endorses this material, or guarantees the accuracy or completeness of any information herein, or makes any warranty, express or implied, as to the results to be obtained therefrom and, to the maximum extent allowed by law, neither shall have any liability or responsibility for injury or damages arising in connection therewith.

Any unauthorized use or disclosure is prohibited. Nothing herein should in any way be deemed to alter the legal rights and obligations contained in agreements between any ICE Data Services entity ("ICE") and their clients relating to any of the Indices or products or services described herein. The information provided by ICE and contained herein is subject to change without notice and does not constitute any form of representation or undertaking. ICE and its affiliates make no warranties whatsoever either express or implied as to merchantability fitness for a particular purpose or any other matter in connection with the information provided. Without limiting the foregoing ICE and its affiliates makes no representation or warranty that any information provided hereunder are complete or free from errors omissions or defects. All information provided by ICE is owned by or licensed to ICE. ICE retains exclusive ownership of the ICE Indices including the ICE BofAML Indexes and the analytics used to create this analysis ICE may in its absolute discretion and without prior notice revise or terminate the ICE information Indices and analytics at any time. The information in this analysis is for internal use only and redistribution of this information to third parties is expressly prohibited.

Neither the analysis nor the information contained therein constitutes investment advice or an offer or an invitation to make an offer to buy or sell any securities or any options futures or other derivatives related to such securities. The information and calculations contained in this analysis have been obtained from a variety of sources including those other than ICE and ICE does not guarantee their accuracy. Prior to relying on any ICE information and/or the execution of a security trade based upon such ICE information you are advised to consult with your broker or other financial representative to verify pricing information. There is no assurance that hypothetical results will be equal to actual performance under any market conditions. THE ICE INFORMATION IS PROVIDED TO THE USERS "AS IS." NEITHER ICE NOR ITS AFFILIATES NOR ANY THIRD PARTY DATA PROVIDER WILL BE LIABLE TO ANY USER OR ANYONE ELSE FOR ANY INTERRUPTION INACCURACY ERROR OR OMISSION REGARDLESS OF CAUSE IN THE ICE INFORMATION



OR FOR ANY DAMAGES RESULTING THEREFROM. In no event shall ICE or any of its affiliates employees officers directors or agents of any such persons have any liability to any person or entity relating to or arising out of this information analysis or the indices contained herein.

Source: London Stock Exchange Group plc and its group undertakings (collectively, the “LSE Group”). © LSE Group 2022. FTSE Russell is a trading name of certain of the LSE Group companies. “FTSE ®” is a trade mark of the relevant LSE Group companies and is used by any other LSE Group company under license. All rights in the FTSE Russell indexes or data vest in the relevant LSE Group company which owns the index or the data. Neither LSE Group nor its licensors accept any liability for any errors or omissions in the indexes or data and no party may rely on any indexes or data contained in this communication. No further distribution of data from the LSE Group is permitted without the relevant LSE Group company’s express written consent. The LSE Group does not promote, sponsor or endorse the content of this communication.”